

# Andrea Cintolesi

PH.D. STUDENT IN ECONOMICS · 4<sup>TH</sup> YEAR RESEARCHER

## Education

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### EUI - European University Institute

PH.D. CANDIDATE IN ECONOMICS

Fiesole, Italy

Since Sept. 2014

### EUI - European University Institute

MASTER OF RESEARCH IN ECONOMICS

Fiesole, Italy

Sept. 2014 - Sept. 2015

### UC3M - University Carlos III of Madrid

MASTER IN ECONOMIC ANALYSIS

Madrid, Spain

Sept. 2012 - Sept. 2014

### University of Pisa and Sant'Anna School of Advanced Studies

MASTER OF SCIENCE IN ECONOMICS

Pisa, Italy

Sept. 2010 - Sept. 2012

### University of Pisa

BACHELOR IN BANKING, FINANCE AND FINANCIAL MARKETS

Pisa, Italy

Sept. 2007 - Sept. 2010

## Skills

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**Main Fields** Applied Political Economy, Networks, Causality in Networks

**Programming** Anaconda, EViews, NetworkX, Python, Spyder, STATA, ZTree

## Working Papers

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### "Keep Friends Close but Enemies Closer": Connections And Political Career

2018

I investigate whether politicians of the party in power get a comparative advantage in their careers by having connections with relevant members of the political opposition. Using Italian provincial and regional elections, I show that a connection with the political opposition increases of 1.5% the probability to be appointed to a political office in not contested councils, and of 6% in contested councils. The same connection doesn't affect careers in non-political offices. I provide evidence that elected governments seek to appoint people connected with the opposition to improve cooperation with their counterpart and gain stability, highlighting a new relevant channel through which personal connections influence political careers.

### The Good Old Spendthrift: The Fiscal Effects Of Political Tenure

JOINT WITH D. IORIO AND A. MATTOZZI

2018

Using a newly collected dataset from 62 old and new democracies (1972-2014), we construct a novel measure of political capital: the tenure accumulated over the past legislatures by the parties in government. Our measure uncovers a large variation in the political capital of the governments alternating in office. We show that, at the median, five additional years of tenure increase government expenditure by 0.4 of one percent of GDP. Further, we document the absence of political budget cycles. We rule out a corruption hypothesis, and we interpret the results in the light of a theoretical model in which political tenure leads to an incumbency advantage, inducing the voters to grant a "license to spend" to the governing party.

### Familism Among Lawyers

JOINT WITH O. BAMEH

2017

We exploit a change in the rules for grading entry examinations of the Italian bar exam for lawyers, which was first graded locally and then randomly assigned to a different district. Preliminary results show that local committees are more lenient in grading the exam of candidates that are relatives of senior lawyers, while we don't find any evidence of familism for relatives of junior lawyers.

## The Causal Effects Of Primary Elections On Politicians' Ideologies

2017

In this work I identify the causal effects of the introduction of primary elections on the elected politicians' ideologies. I exploit data on US Senators elected in New York State and on Italian municipalities. In both datasets I find that primaries don't change the average ideology of the elected politician, but decrease its volatility. The two samples show that the impact on the volatility is very large and accounts for an overall reduction of more than the 50%.

## Referee

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ECONOMIC POLICY

## Teaching

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Teaching Assistant in Microeconomics II - prof. A. Galeotti

EUI

PH.D. COURSE

2015-2016

Teaching Assistant in Econometrics II - prof. M. Delgado

UC3M

UNDERGRADUATE

2014-2015

## Other Duties, Grants & Summer Schools

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### RESEARCH PROJECTS

2016 **Research Assistant**, Prof. A. Mattozzi

EUI

2015 **Research Assistant**, Prof. A. Ichino

EUI

### DEPARTMENTAL DUTIES

2017 **Research Assistant**, Prof. A. Abraham

EUI

2016 **Research Assistant**, Prof. A. Mattozzi

EUI

### GRANTS & SCHOLARSHIP

2014-2018 **Italian Grant Authority**, Grant for Ph.D. Students

EUI

2012-2014 **UC3M Grant Authority**, Monthly Grants for MAE Students

UC3M

2011-2012 **Excellence Path**, Scholarship for MSc students (extra activities and grades requirements accomplished)

University of Pisa

2008-2010 **Excellence Path**, Scholarship for bachelor students (extra activities and grades requirements accomplished)

University of Pisa

### SUMMER SCHOOL

2011 **London School of Economics**, Industrial Organization and Introduction to Competition Policy

London

## Languages & Certificates

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**Italian** Native

**English** Fluent

**Spanish** Fluent

**GRE** Internet based: quantitative score 165/170, percentile 93%, December 2011

## References

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**Prof. Andrea Mattozzi**  
**(Main Advisor)**  
European University Institute  
Department of Economics

**Prof. Andrea Ichino**  
**(Second Advisor)**  
European University Institute  
Department of Economics

**Prof. Andrea Galeotti**  
European University Institute  
Department of Economics