

Gianluca Santoni

(Curriculum Vitae)

Academic & Research experience

February 2015 - present

Economist CEPII – International Trade & Competitiveness Unit

February 2013 - February 2015

Post Doc Researcher Sant'Anna School of Advanced Studies

October 2013 - June 2014

Visiting Researcher Paris School of Economics

October 2013 - July 2014

Visiting Researcher Bank of France, International Trade Division

January 2009 - February 2013

Research Fellow Fondazione Manlio Masi – Italian Institute for Foreign Trade

Research Interests

Network Economics, Regional and Firm level Productivity, Applied Micro-Econometrics.

Education

September 2011

PhD, International Economics

Department of Economics, Tor Vergata University, Rome.

Thesis: *Essays on Movements of Capital, Labor and Regional Productivity.*

September 2007

MSc, International Economics, 110/110.

Department of Economics, Tor Vergata University, Rome

July 2006

MD, Philosophy, 110/110

Faculty of Philosophy, La Sapienza University, Rome

Thesis: *Amartya K. Sen: the Concept of Freedom in Economics*

Academic & Professional Activities

July 2017 - present

Scientific Board PhD program *Metodi Quantitativi per la Politica Economica* (MQPE), University of Macerata.

2016 - 2017

Scientific Committee ELSNIT (London 2017, Paris 2016 - local organizer), ITSG (Lucca 2016).

2016 - 2017

Referee for Journal of Urban Economics, Review of World Economics, The World Economy, Journal of Common Market Studies, European Journal of Development Research, Network Science, *Economia Politica*.

July 2017 - present

Lead Consultant International Labour Organization (UCW Programme) – Assessing the incidence of Child and Forced Labour in Global Supply Chains.

March 2012 - June 2017

Consultant World Bank – Trade and Competitiveness Global Practice.

Teaching experience

March 2018

Lecturer on International Economics, PhD program *Metodi Quantitativi per la Politica Economica* (MQPE), University of Macerata.

August 2017

Lecturer, Regional Seminar on Sustainable Investment for Integrating GVCs in Developing Countries, International Institute for Trade and Development (ITD), Bangkok.

May 2016, May 2017

Lecturer on International Economics (Gravity), Master course (Laurea Specialistica), Sant'Anna School of Advanced Studies, Pisa.

February 2011 - September 2013

Lecturer on International Economics, Master course (Laurea Specialistica), Faculty of Political Science, Luiss Guido Carli University, Rome.

September 2008 - January 2009

Teaching Assistant on International Economics, Undergraduate course, Faculty of Economics, Tor Vergata University, Rome.

September 2008

Lecturer on Quantitative Methods: Statistical Inference, Graduate course, Faculty of Economics, Tor Vergata University, Rome.

September 2007 - January 2008

Teaching Assistant on Macroeconomics, Graduate course, Faculty of Economics, Tor Vergata University, Rome.

Publications

Fontagné, L., Santoni, G. (Forthcoming), "Agglomeration Economies and Firm Level Labour Misallocation", CEPII Working Paper, N 2016 - 24. **Journal of Economic Geography**. Media Coverage: VoxEU 20 November 2016.

Orefice, G., Santoni G. (Forthcoming), "Exporting Creative and Cultural Products: Birthplace Diversity matters!", **The World Economy**.

Belotti, F., Di Porto, E., Santoni, G. (2018), "Spatial differencing: estimation and inference", **CESifo Economic Studies**, <http://dx.doi.org/10.1093/cesifo/ify003>.

The Stata command implementing the methods described in this paper, **sreg** is available at <http://www.econometrics.it/stata>

Manzocchi, S., Quintieri, B., Santoni, G. (2017) "Local manufacturing productivity markers: an empirical study of the Italian counties", **The Annals of Regional Science**, vol. 59(1), pages 255-279, July.

Fagiolo, G., Santoni G. (2016), "Revisiting the Role of Social Networks as Determinants of International-Migration Flows. A Note", **Applied Economics Letter**, vol. 23(3), pages 188-193.

Fagiolo, G., Santoni G. (2015), "Human-Mobility Networks, Country Income, and Labor Productivity", **Network Science**, vol. 3, pages 377-407.

De Arcangelis, G., Di Porto, E., Santoni, G. (2015), "Migration, Labor Tasks and Production Structure", **Regional Science and Urban Economics**, Elsevier, vol. 53(C), pages 156-169.

De Arcangelis, G., Di Porto, E., Santoni, G. (2015), "Immigration and Manufacturing In Italy. Evidence from the 2000s", **Journal of Industrial and Business Economics**, vol. 42(2), pages 163-187, June.

Armenise, M., Giovannetti, G., Santoni, G. (2015), "FDI in Business Services has general TFP effects : evidence from Italy", AIEL Series in Labour Economics, In Mussida C. and Pastore F. (Ed.), **Geographical Labor Market Imbalances: Recent Explanations and Cures**, Edition 1, Chapter 9, pages 195-217.

Bratti, M., De Benedictis, L., Santoni G. (2014), "On the pro-trade effects of immigrants", **Review of World Economics** vol 150(3), pages 557-594, August.

De Benedictis, L., Nenci, S., Santoni, G., Tajoli, L., Vicarelli, C. (2014), "Network Analysis of World Trade using BACI dataset", **Global Economy Journal**, vol. 14, pages 57, October.

Working Papers

Fontagné, L., Santoni, G. (2018), "GVCs and the Endogenous Geography of RTAs", CEPII Working Paper, N 2018 - 4.

Bratti, M., De Benedictis, L., Santoni G. (2018), "Immigrant entrepreneurs, diasporas and exports", CEPII Working Paper, N 2018 - 1. Submitted

Belotti, F., Di Porto, E., Santoni, G. (2016), "The effect of local taxes on firm performance: evidence from geo-referenced data", CEPII Working Paper, N 2016 - 4. Submitted

Gaulier, G., Santoni, G., Taglioni, D., Zignago, S. (2013), "In the wake of the global crisis : evidence from a new quarterly database of export competitiveness", Policy Research Working Paper WPS6733 – World Bank. Dataset available at mec.worldbank.org

Work in Progress

International Competitiveness and Migration: Diversity, Network or Technology Diffusion?, with G. Orefice and H. Rapoport

Labour Misallocation and International Trade: a Firm Level Analysis, with L. Fontagné & C. Tomasi

Testing for Spatially Smooth Unobserved Heterogeneity With an Application on a Randomized Experiment, with F. Belotti & E. Di Porto.

Policy Reports & Chapters

Fontagné, L., Santoni, G. (2017), "Value Added in Motion: Determinants of Value Added Location within the EU", Development Working Papers 424, Centro Studi Luca d'Agliano, University of Milano.

Fontagné, L., Fouré, J., Santoni, G. (2017), "Value Added in Motion: Macroeconomic Implications of Energy Price Trajectories", Development Working Papers 426, Centro Studi Luca d'Agliano, University of Milano.

Fontagné, L., Santoni, G., Tomasi, C. (2016), "Resource Misallocation and Aggregate Outcomes: Towards Better Assessment of Competitiveness", in Altomonte C. and Békés G. (Ed), *Assessing Competitiveness in Europe: New Challenge*, Bruegel Blueprint, number 12051.

Santoni, G., Taglioni, D. (2015), "Networks and Structural Integration in Global Value Chains", in Amador J. and di Mauro F. (Ed), *The Age of Global Value Chains: Maps and Policy Issues*, CEPR E-book.

Gaulier, G., Santoni, G., Taglioni, D., Zignago, S. (2015), "The Power of the Few in Determining Trade Accelerations and Slowdowns", in Hoekman B. (Ed), *The Global Trade Slowdown: A New Normal?*, CEPR E-book.

Gil Sander, F.; Taglioni, D.; Hollweg, C.; Santoni, G.; Record, R.; Pui Shen Y.; Testaverde, M.; Jalil, I. N. (2014), "Malaysia economic monitor : boosting trade competitiveness". Report Number 89102. Washington, DC : World Bank Group.

Grants & Awards

September 2018 - Ongoing

DEPULCO, project funded by the CEPII, research unit: Gianluca Santoni (Head of research), Sonia Paty, Ariell Reshef.

September 2014 - January 2016

VAM, project funded by the Enel Foundation. CIREM research unit (Head of research: Lionel Fontagné).

September 2013 - July 2014

MapCompete, 7th Framework Programme European Commission. Paris School of Economics research unit (Head of research: Lionel Fontagné).

July 2011 - September 2013

PRIN 2011, Italian Ministry of Education and Research. University of Macerata research unit (Head of research: Luca De Benedictis).

Computer skills

Statistical packages: Stata, Matlab, R, SAS.

Network packages: Pajek, Gephi, Ucinet, Siena.

Language skills

Italian(Native), **English**(Fluent), **French**(Fluent)

Interests

Volunteering (Tribunale dei Diritti del Malato, since 2000), mountaineering (Italian Alpine Club)

References

Lionel Fontagné
Paris School of Economics & CEPII

Daria Taglioni